

Message Text

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PAGE 01 STATE 041045
ORIGIN COME-00

INFO OCT-01 EA-12 ISO-00 EB-08 INR-10 /031 R

DRAFTED BY BED:OIM:MRD:SAKELLER
APPROVED BY EB/OCA/CD:REDAY
BED:OIM:MRD:ABIHUN
BED:OIM:MRD:NSBASSETT
BED:OIM:AMİYAKAWA
BED:OIM:PROGDEV:ALEONARD
EA/EP:DSTEBBING (INFO)
A/J:HCOCHRAN (INFO)

-----045477 170518Z /15

R 161543Z PEB 78
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO

UNCLAS STATE 041045

E.O. 11652: N/A

TAGS:BBSR, JA

SUBJECT: GLOBAL MARKET RESEARCH - LABORATORY INSTRUMENTS -
JAPAN

1. POST ASSISTANCE REQUESTED IN SOLICITATION OF BIDS FOR
SUBJECT RESEARCH NEEDED BY COMMERCE TO SUPPORT SCIENTIFIC
AND INDUSTRIAL ANALYTICAL INSTRUMENT EXHIBIT SCHEDULED FOR
SEPTEMBER 1979 AT TOKYO TRADE CENTER AND AS INPUT FOR UP-
COMING GLOBAL MARKET SURVEY. RESEARCH NEEDED IN COMMERCE
BY JULY 31. SIX COPIES SPECIFICATIONS SENT TO POST VIA
APO FEBRUARY 15.

2. CONTRACT TO BE FIXED PRICE WITH ONE-THIRD PAYMENT ON
SUBMISSION OF MID-SURVEY PROGRESS REPORT SATISFACTORY TO
POST, ONE-THIRD ON SUBMISSION OF COMPLETED RESEARCH SATIS-
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FACTORY TO POST, AND ONE-THIRD ON ACCEPTANCE OF RESEARCH
BY COMMERCE. SPECIFICATIONS WILL FORM INTEGRAL PART OF
CONTRACT.

3. BID PROPOSALS ARE TO INCLUDE NAMES AND QUALIFICATIONS
OF PERSONS TO BE ASSIGNED TO RESEARCH. PROPOSALS SHOULD

PROVIDE DESCRIPTIONS OF PRIOR RESEARCH DONE ON SIMILAR
OR RELATED THEMES INCLUDING NAMES OF CLIENTS FOR WHOM

RESEARCH CONDUCTED. PLEASE CABLE SUMMARY BID PROPOSALS
WITH POST RECOMMENDATIONS TO COMMERCE OIM/MRD BY MARCH 15.
ASSUMING SATISFACTORY PROPOSAL RECEIVED COMMERCE AWARD
AUTHORIZATION WITH FISCAL DATA WOULD FOLLOW PROMPTLY.
PLEASE AIRMAIL ONE COPY OF EACH PROPOSAL TO OIM/MRD. VANCE

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NNN

*** Current Handling Restrictions *** n/a

*** Current Classification *** UNCLASSIFIED

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 16 feb 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: OIM:MRD:SAKELLER
Enclosure: n/a
Executive Order: n/a
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Format: TEL
From: STATE
Handling Restrictions: n/a
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Original Previous Classification: n/a
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Status: <DBA CORRECTED> gwr 970820
Subject: GLOBAL MARKET RESEARCH - LABORATORY INSTRUMENTS - JAPAN
TAGS: BBSR, JA
To: TOKYO
Type: TE
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